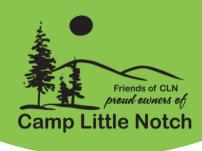


ANNUAL REPORT TO MEMBERSHIP

2020



Camp Little Notch provides wilderness experiences for children and adults, shaped by fun and friendship, empowering self-discovery, collaboration within a diverse community, and an appreciation of nature.

A MESSAGE FROM FOCLN BOARD OF DIRECTORS

As we reflect back on 2020, we are grateful that Friends of Camp Little Notch was able to weather the uncertainties of early pandemic days, survive financially, work on improvements in our camp property, launch a capital campaign, and plan for what turned out to be a very successful 2021 camp season.

The 2020 Annual Report gives an overview of the accomplishments during the 2020 calendar year including committee reports, financial data, and our goals as we resumed full camp operations in 2021.

With hope rising up.

Friends of Camp Little Notch Board of Directors

Executive Committee

Emma Dundon - President
Betsy Gibbs - Vice President
Jill Griffin - Secretary
Dan Barryann - Treasurer
(Retired May 2021)

Directors at Large

Becky Dixon
Heidi Kelly
Jennifer Lescovich
Paige Minear
Monica Tarantino



ACCOMPLISHMENTS AND COMMITTEE SUMMARIES

PROGRAM

Much of the first half of 2020 was dedicated to planning and decision making on how to best weather the pandemic, continue improvements to CLN property and programming, and plan for the future. The Board of Directors in consultation with the Executive Director made the decision in April 2020 that we would not attempt to have children's programming for summer 2020. There was a sense of relief once the decision was made, and we were able to then focus our attention on how best to use a summer season without campers at CLN. Emma Dixon "Rafiki", our 2019 Camp Director, along with support from the Campers Voices group, provided free virtual camp sessions including Camp Songs, Scavenger Hunt, Trip Planning and Map Reading, Wellness Flow (yoga and journaling), Homemade Bath Fizzies, and Final Campfire. There was an average of 10 campers at each session.

Near the end of 2020 the Program Committee was devoted to planning for summer 2021. Although the initial plans had to be changed to meet demand and health and safety standards, significant preliminary work was done as we look toward expanding our girls programming, re-evaluating boys programming, and exploring a day camp at CLN.

PROPERTY

The silver lining to not having resident camp in 2020 due to COVID-19 was that a significant amount of property work was accomplished. Julie Martinek and Monty Metz were our Site Supervisors for the summer, and volunteers were able to sign up to spend time at camp working on property improvement projects while maintaining health protocols. These amazing volunteers accomplished so much including:

DINING HALL and KITCHEN – deep cleaning of the kitchen and dining hall including indoor painting and outdoor staining, replacing plastic sheeting with plexiglass, screen repairs, improved mouse-proof storage, rehanging of signs and memorabilia.

HOJOS - Replaced floor joists and wiring

STAFF HOUSE – organized and deep cleaned, new window screens, improved airflow under building, roof patching.

HEALTH CENTER – replaced roof and ceiling in apartment, repaired water heaters, deep clean of the health center and apartment, replaced the bed in the nurse's room.



ACCOMPLISHMENTS CONTINUED

COOK'S CABIN - cleaned, repaired windows and replaced screens, hung new curtains.

UNITS – Repaired, power washed and stained many tent platforms, replaced screens in Sleepy Hollow cabins, cleared roofs of latrines and unit houses, cleaned and rebuilt all fire circles.

GROUNDS – cleared septic field and along water lines, cleared units and trails between units and in main camp, cleared brush and debris from many downed trees, split and stacked wood.

And...reorganized the barn, cleaned iMag and the Wolery, checked all canvas tents for damage, inventoried overnight tents, created and hung new camp signs, replaced joists and floor in HoJos, and so much more!

FUNDRAISING AND DEVELOPMENT

COVID-19 threw a wrench into many plans of the Fundraising Committee in 2020. Unfortunately, none of our in person annual events such as the All Friends and Glennpeter Silent Auctions were able to be held. In the fall of 2020, we organized some online fundraising with a combination package of various venders which raised approximately \$2,400. We also attempted the "COVID version" of our usual Boscov's Fundraiser which was not effective. Our Glennpeter Jewelers silent auction, coordinated by Betty Fuller, was rescheduled for a successful outdoor event in April 2021.

Many other suggestions have been discussed to develop and encourage long term connection and investment in Little Notch. Future events being discussed include some old favorites like the Polar Plunge and an Art Show along with some new ideas such as virtual hikes, raffles, online auctions and more Clynk campaigns.

- Facebook Fundraisers Multi-vendor fundraiser, Giving Tuesday, and Birthday fundraisers \$4,595
- Amazon Smiles \$411

ACCOMPLISHMENTS CONTINUED

FINANCE

The treasurer and the finance committee, together with the Executive Director created and obtained Board approval for the operating budget for 2021; maintained fiscal oversight; and provided ongoing reports to the Board of Directors.

Our loan from the Community Loan Fund of the Capital Region was crucial to the ability of the organization to go through with the purchase of Camp Little Notch. Early in the pandemic, the Community Loan Fund offered a release from mortgage payments. Because there was such uncertainty, we skipped payments for a few months. Payments were resumed when it was determined that we would be able to weather the pandemic financially. This decrease in mortgage payments is reflected in the table below. The Treasurer and Executive Director worked quickly to act on the Payroll Protection Program (PPP) application and were successful in securing a \$13,700 forgivable loan. These funds covered payroll costs of \$8,400 as well as \$5,300 toward rent, utilities, and interest payments. Paperwork was filed and accepted for loan forgiveness. We were also able to secure a PPP loan for 2021for \$34,203 which will also be forgiven.

GOVERNANCE and NOMINATING

At the 2020 Annual Meeting, we elected four new board members, Elizabeth "Betz" Gibbs, Jill Griffin, Heidi Kelly and Paige Minear. Dan Berryann was re-elected for another term. Val Healy and Katie Mooradian completed their terms; we are grateful to them for their service to FoCLN.

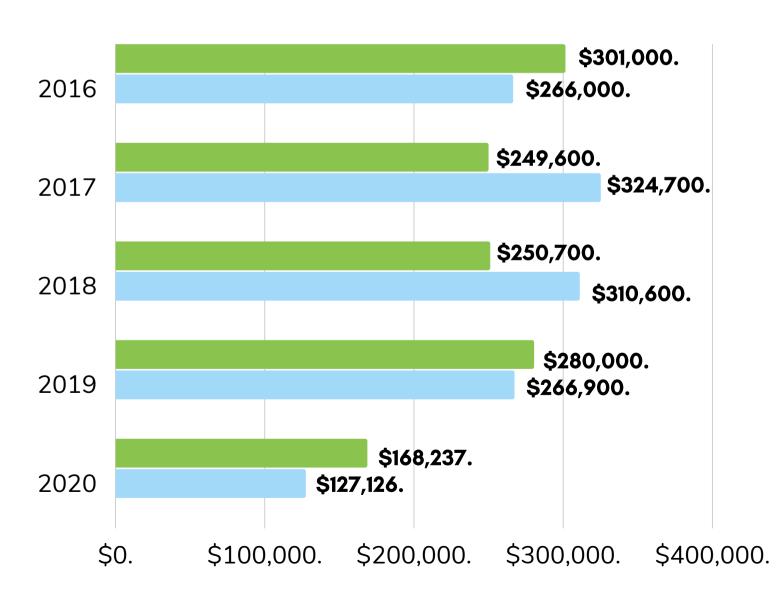


2020 FINANCIAL UPDATE

Below you will find:

- Five Year Financials (Income and Expense)
- Income and Expense Information for 2020
- Three Year Land Loan Summary

An Accountant's Report of audited financials is available upon request. Please email info@friendsofcln.org for more information. The numbers presented here are taken from the organization's (unaudited) Profit and Loss statements. The way the audited figures are grouped and presented makes it difficult to pull out and present the data that we think will be of most interest to members.



INCOME & EXPENSES 2016-2020

Income	2016	2017	2018	2019	2020
Total Camp Operations Revenue (Children's Program, Community Events, Rentals, camperships allocated)	\$92,000	\$81,000	\$98,400	\$107,800	\$ 0
Events	\$3,000	\$1,800	\$2,300	\$3,500	\$0
Direct Public Support for Operations	\$96,000	\$98,000	\$71,100	\$125,400	\$144,087
Insurance Claim (Tinuwen Unit House fire; 2016 payment)	\$4,000	\$0	\$0	\$0	\$0
Membership Dues	\$14,000	\$7,000	\$4,500	\$2,300	\$5,937
Tree Harvest				\$28,500	\$13,393
Other Misc. Income	\$7,000	\$800	\$800	\$830	\$59
Subtotal	\$216,000	\$188,600	\$177,100	\$268,330	\$163,476
Direct Public Support for Land Purchase	\$25,000	\$11,000	\$39,300	\$9,400	\$4,761
Total	\$241,000	\$199,600	\$216,400	\$277,730	\$168,237
T.	2016	2017	2018	2019	2020
Expenses Contract Services	\$26,000	\$20,000	\$13,800	\$3,900	\$8,400
Facilities and Equipment	\$62,000	\$39,000	\$45,800	\$33,000	\$4,097
Salaries, Benefits, Taxes	\$84,000	\$118,000	\$141,000	\$137,000	\$57,895
Operations	\$23,000	\$39,000	\$39,100	\$37,100	\$22,042
Insurance	\$23,000	\$18,000	\$25,000	\$20,700	\$17,214
Travel and Meetings	\$190	\$1,600	\$500	\$100	\$495
Mortgage	\$69,000	\$64,000	\$45,400	\$35,100	\$16,983
Total Expense	\$266,000	\$299,600	\$310,600	\$266,900	\$127,126



LAND LOAN 2018-2020

Land Loan in 2018					
Principal Paid in 2018	\$25,800				
Interest Paid in 2018	\$19,600				
Outstanding Balance as of 12/31/18	\$366,300				
Land Loan in 2019					
Principal Paid in 2019	\$15,900				
Interest Paid in 2019	\$19,200				
Outstanding Balance as of 12/31/19	\$349,300				
Land Loan in 2020					
Principal Paid in 2020	\$7,779				
Interest Paid in 2020	\$13,827				
Outstanding Balance as of 12/31/20	\$341,566				





LOOKING FORWARD

Our 2021 summer season has been a great success. In May 2021, we hired Mandi Miller as our new year-round Camp Director. Mandi jumped right in with our Executive Director and Program Committee to make final decisions about our summer schedule, hiring staff, and setting up camp for the summer season. Although difficulties in hiring staff (a nationwide problem in 2021) necessitated keeping camper numbers relatively low, we had a total of 77 campers with 103 camper weeks. Our 2021 Annual Report will provide further details.

STRATEGIC PLANNING

We are also excited to share an important piece of work that started at the very end of 2020 and is ongoing in 2021. In November 2020, the Strategic Planning Task Force (Betsy Gibbs as Chair and members Heidi Kelly, Jennifer Lescovich and Susan Rhodes), were charged by the Board to determine the best process for completing a strategic plan. This small group determined that working with a consultant would be the most efficient and effective method; they interviewed and recommended Nancy Meyers Preston who was hired as a consultant. At that point, the Task Force expanded to include Emma Dundon, Paige Minear and Jill Griffin. This team met every other week from January through June 2021. During these meetings, we worked to develop fresh and currently relevant Mission, Vision and Values statements:

VISION

A future where people transformed by Camp Little Notch experiences become confident, thoughtful, compassionate, independent thinkers who

are accepting of others, and are steadfast stewards of nature.

MISSION

Camp Little Notch provides
wilderness experiences to
children and adults, shaped
by fun and friendship,
empowering self-discovery,
collaboration within a diverse
community, and an appreciation
of nature.

GOALS

Harmony with Nature Environmental Stewardship

Harmony with Each Other Community Building, Social Consciousness, and Inclusivity

Harmony with Self Scrowth and Wellness



We completed a comprehensive board assessment to provide insight into our strengths and weaknesses. This allowed us to create a plan that leverages our strengths, stops or fixes weaknesses, takes advantage of opportunities, and counters any negative effects from external factors. Integrating the information, we developed five (5) strategic goal areas on which we committed to focus:

- 1. Delivering high-quality programs
- 2. Ensuring financial sustainability
- 3. Increasing program visibility
- 4. Stewarding organizational assets, and
- 5. Strengthening leadership capacity.

Each goal carries with it several specific objectives we hope to accomplish. Our next step is to develop a work plan for each objective to provide concrete action items that will move us toward meeting our goals.



HEARTFELT THANKS

We would like to give a huge and heartfelt Thank You to these individuals and entities for contributing funds, in-kind donations, and/or valuable time and skills to Friends of Camp Little Notch in 2020.

If we somehow missed listing you for 2020, please email info@friendsofcln.org to let us know and we will add your name to the electronic copy of this report, which will be available on our website.

We would like to thank all the volunteers who participated in the work completed at camp during the unprecedented times of 2020.

2020 Group and Business Supporters and Donors

Amazon Smile

Benevity Community Impact Fund

Crowe Horwath Foundation

Jennifer Crimi Sunshine Fund

Pampered Chef

Soroptimist International of Saratoga County

Stewart's Foundation

United Way Of The Greater Capital Region

2020 Individual Supporters and Donors

Anna Abrahamsson **Kathy Ahearn** Gene Altman Lisa Altman Andrea Bachinski **Amy Barringer** John Bartz Susan Bernstein **Andrew Berryann** Dan Berryann **Taylor Berryann** Cindy Bingham & Judy Miller Barbara Brown Scott Brylow Crescentia Brynolfson Toni Burke Heather Burnett Sarah Burola Ramona J. Cady Susan Canfield Matthew Cardellio Holly Cargill-Cramer Kathy Castracane Jennifer Chandler Patrice Chesterfield Diane Cleveland Jen Cole Kitty Cole & Nancy Richardson Ana Graham Cook Anne Cook Barbara Cook Susan Cook William Cook Casey Crabill

Denise Crates

Linda Crowley Corey Crumley Rebecca Crump Cailie Currin & Margaret Jones **Beverly Custer Jeffrey Cutler** Jeff Czajkowski Rebecca DaCorsi-Keller Sabrina Daly Hariet Dehlinger Wendy & John Delehanty Emma Dixon Phil Dixon Rebecca Dixon Patti Domfort Carol Donato **Tammy Dorman** Jon Drucker Edith Dundon Emma Dundon Elizabeth Dunn Michael Dunn Dave Ebner Marilyn Edwards **Bob Elmendorf** Erin Feldman Kathy Fleischer Melissa Fredericks Elizabeth & James Fuller Mary Galvin Kari Gathen **Brandon Gavett** Maureen Geiser Maya Geryk

Susan Giammatteo

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2020 Individual Supporters and Donors

Crystal Pogo **Ronald Poole** Olivia Popiel **Cerridwyn Preuss Mary Priestman** Leslie Ratzker Felner Laura Reid & Nancy Brossard SK Reiser Michelle Riendeau Patricia Roesch Linda Rupp James Ryder Ann L. Haun Rymski Alicia Savino Joanne Scalzo Kathy Schermer Carla Schlist Terri Scripter-Silver Sally Sheldon **Ginny Silver** Jennifer Simon Sean Slavin Dr. Lance Smith Jill Smith Ruth Smith Susan & Lydia Smith-Franks Gretchen Soule Elizabeth Stone **Christy Stout Monica Tarantino** Stephanie Tarantino Gabrielle Tayac **Mary Louise Thukral Connie Titone** Pamela Trenholm

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Chris Van Veghten & Beth Mann
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